PART TO FULL TIME SALES EXECUTIVE (Dubai based)

A fantastic opportunity has arisen for an impressive conference / event sales executive to join the team on an initial 3-6 month contract. The ideal candidate will be a charismatic conversationalist and brilliant negotiator. You must have the ability to close sales and possess a minimum of 6 months conference / event sales experience, other sales background will be considered.

In this exciting role, you will be continuously developing and implementing new sales ideas to generate revenue growth for the company. You will have a designated portfolio of existing business and will be tasked to progressively build up a new business clientele. Your tasks will involve selling conference stand and sponsorship sales of a proven annual hospitality conference in Dubai, via email, telephone and face to face meetings. The ability to research and attending relevant hospitality events to stay abreast of market developments would be required too.

The role offers a competitive salary and commission with the prospect of future career advancement.
To apply, please email your CV in the first instance to: info@internationalhospitality.media

No agencies please.