

READ - WATCH - LISTEN - MEET



CREATIVE SOLUTIONS MENU

Powered by:



IHM is the number one brand to engage with decision makers in hospitality and real estate. Our 4 multimedia brands: BoutiqueHotelNews.com; ServicedApartmentNews.com; ShortTermRentalz.com and UrbanLivingFestival.com lead their respective sectors with breaking news, comment, trends and opinion across a variety of multi-media solutions.

Your business, our passion

“There's nobody that cares more passionately about our clients, than us. We don't just encourage online advertising. Our clients trust us to help make an informed multi-media choice to maximise ROI.”

Katie Houghton, Head of Sales, IHM

Boutique Hotel News (BHN) is the leading international brand for the burgeoning boutique, luxury and lifestyle hotel market. The sector has seen an intense recent focus from major hotel groups and institutions/investors alike, as they look to win market share from the pioneering independents who continually raise the bar for properties with character, design and an experiential offer. BHN has an e-database of 16,500+ opt-in subscribers and a global digital reach of over 70,000 interactions each month and a broad content offer of news, features, interviews, webinars and podcasts.

Launched in 2013, Serviced Apartment News (SAN) is the the number one resource for the global serviced apartment, aparthotel and extended stay sectors. The undisputed shining star of the hospitality industry during the pandemic, this sector is reaping the rewards of its pandemic performance in the form of increased investor interest, and a renewed and enlarged future pipeline from major hotel groups and new entrants alike. SAN offers news, features, podcasts and webinars, along with the parallel ENGAGE! Events for the corporate travel buyer community. The site has an international digital audience of over 30,000 every month (including e-mail, website views and social media).

Short Term Rentalz (STRz) is the newest of our hospitality brands, launched in 2018 to provide a comprehensive b2b information source for the fast-growing short term and vacation rental sectors. The brand covers the entire spectrum of the industry, from Airbnb to niche local property managers and all inbetween. The hugely successful recent Airbnb IPO is testament to the vibrancy and growth potential of the industry. STRz has a global digital reach of over 40,000 every month (including e-mail, website views and social media) and offers a range of content including news, features, podcasts and webinars.

Urban Living Festival (ULF) is rapidly becoming the go-to source for the latest industry comments and opinion across hotels, serviced apartments, BTR, student housing, co-living, assisted living and co-working. Launched in March 2020, our webinar series has attracted 7,500+ quality registrations already.

EXTEND YOUR REACH



Webinar Sponsorship

[Click here for more](#)

Position your brand as the thought leader by sponsoring our industry leading webinars.

We've delivered over 100 successful webinars so far, attracting high calibre C-suite attendees and 10,000+ registrations.

Webinar session sponsorships
available from

£495
+ vat

Webinar series sponsorships
available from

£2995
+ vat



Podcast Sponsorship

[Click here for more](#)

Showcase your business and engage with our thought-provoking content including interviews, debates, opinion and first class thought-leadership across the various markets in digestible bite-size chunks.

All brands have an established podcast series hosted on our websites and distributed on soundcloud (available via Spotify, Apple podcasts etc..) to amplify your reach.

3 x podcasts (live reads and sponsored ads)
available from

£395
+ vat



George Sell
Editor-in-Chief, IHM

*If viewing online please click the logo for more information.

MAKE 2021 YOUR YEAR OF ATTENTION

NEW!



News Bulletin Video Sponsorships

Our second e-newsletters of the week feature engaging, snack-size video overviews of the weekly news and headlines direct from the editor - with an opportunity for a sponsored ad to top and tail the feature.

Feature for minimum of 3 months
available from **£500** + vat



Social Media Engagement

Let us run a social media campaigns on your behalf using our combined audiences across LinkedIn, Facebook, Twitter and Instagram of over 40,000, to engage the right audience to showcase and align your brand with. Talk to us to cut through the noise.

Bespoke Packages

£POA

“A huge thanks to the IHM team for their support and engagement across the sector during such very hard times.”

Felicity Jones, Partner, Watson Farley & Williams LLP

“In a time when our industry has never faced such challenges, the IHM team has been a welcome source of positivity – keeping the industry informed and connected (both digitally and physically, where possible), while boosting spirits in the process. During a brief hiatus of more severe lockdown measures in September, we had the privilege of co-hosting a small socially-distanced conference at our latest opening, Bermonds Locke. Not only was the discussion relevant and informative, the calibre of guests were exceptional, and all were highly engaged and hopeful for the future of hospitality. We look forward to working with IHM in the future and want to express our appreciation for their support of our team, brands and the wider industry.”

Eric Jafari, Chief Development Officer/Creative Director - Edyn Group



Website Advertising

boutiquehotelnews.com | servicedapartmentnews.com | shorttermrentalz.com

Web banner
available from

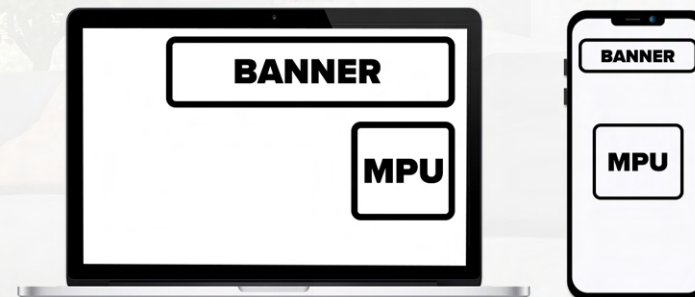
£400
per month
+ vat

Web MPU
available from

£250
per month
+ vat

Video pre-roll sponsor
available from

£750
per month
+ vat



Solus HTML e-shots

Send bespoke HTML e-shots to our engaged audiences - with your brand/product/service front of mind.

£650
+ vat
available from



E-newsletter sponsorships

Feature in our weekly e-newsletters with a prominent banner driving traffic to your websites.

£150
+ vat
available from



Sponsored content

Produce an editorial article/advertorial piece of 700-1,500 words + up to 2 images or a 1minute 30 second video and 200 words. Native advertising is a grteat way to capture your audience's attention. All content will be marked as ADVERTISEMENT FEATURE.

£749
+ vat
available from



Fully hosted webinars

IHM offers the opportunity to host all your webinar requirements, professionally managed, marketed, planning (seeking speakers and agenda creation), produced and moderated and broadcast in line with your goals.

£3995
+ vat
available from



Feed Your Mind Sessions

Co-host thought leadership events in a breakfast, lunch or dinner 'dine and learn' format.

[Click here for more](#)

Let us plan and organise bespoke events, curating the topics, formats and guest lists in line with your business objectives and goals.

Feed Your Mind
available from

£4995

Note: These events will only happen in accordance with current UK government guidelines in covid secure venues.



" Clients do not remember sales pitches, they remember thought-leading moments "

Piers Brown, CEO, International Hospitality Media

" I have been really impressed with the partnership approach IHM take to working and delivering for their clients, going above and beyond to ensure they deliver. Throughout the pandemic they have been very active and engaged in their marketplaces and provided valuable insights and quality opinions through their various platforms. We have recently been sponsoring a webinar series and the quality of the speakers and moderation, coupled with the great opportunities for brand exposure and the attendees they attract is excellent. "

Steve Dow, CCO, Res Harmonics



Event/Awards Sponsorships

Our industry leading LIVE/VIRTUAL events have a bespoke menu of sponsorship categories to engage and get in front of your target audience.

The Shortyz
Short Term Rental Awards

Urban Living
Festival

Serviced Apartment
Awards

Urban Living
MEA

RECHARGE

If viewing online please click the event/awards for more information.



Sales and Marketing Consultations

People are consuming media differently. Use our experts to help advise and shape your strategy to connect with your audience - sessions can be from a 1 hour exploratory call, through to more in-depth analysis and presentation of strategy aligned with your objectives.

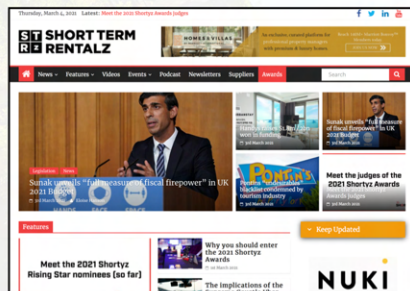
£POA



Content creation

Use our specialists to create engaging audio, video and social media content.

£POA



A snapshot of the IHM audience reach

45,000 +
ACROSS SOCIAL MEDIA
PLATFORMS

EMAIL
DATABASE OVER
34,000
OPTED IN

AVERAGE MONTHLY
WEBSITE VISITS
73,500
(ACROSS OUR THREE
NEWS PLATFORMS)



Get in touch!



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